



P-Max: Maximize Your Profit



- Drilling
- Turning
- Milling
- Threading
- Parting
- Cavity & Slot Milling
- Grooving
- Tapping
- Boring
- Reaming
- Trepanning
- Chip breaking
- Eliminating vibration
- Surface finish
- Improving cycle time
- Tight tolerances
- Small part machining
- Workpiece hardening
- Toolholding
- Workholding & fixturing
- CNC programming
- Insert wear
- Heat-resistant super alloys
- Tough to machine materials

Manufacturing. The backbone of our economy.

American manufacturing companies are challenged with reduced in-house engineering resources, fewer well-trained operators, and rising costs of production.

At the same time, you are being held responsible for more output, higher quality, and getting it out the door faster. Your company is stretched thin.

The P-Max Solution: Technical Expertise

Horizon Solutions has a team of Cutting Tool Specialists, combining years of experience in manufacturing with modern technology and training. These Cutting Tool Specialists are available as an extension of your engineering department, and they can help you with the following:

- ▶ Technical problem-solving
- ▶ Machine time reduction
- ▶ Tool consolidation
- ▶ Machine operator training
- ▶ Engineering specials and tool design
- ▶ Manufacturing process improvement



All with the P-Max goal: help you to maximize your profit. If your company is profitable, it will keep manufacturing jobs here, in our area.

Remember, no account is too large or too small to benefit.

Don't just get a tool, get a solution.

Our P-Max team will come on-site to your facility. We will work with your employees, your materials, your components, and your machines. You can expect this team to evaluate the cutting tools, tool holders, coolant and work holding for a process. Our expertise will support all aspects of your applications such as set-ups, tool layouts and programming.

Take a look at the list to the left.

Are these challenges that you and your company face every day? Are they areas for improvement? The P-Max team will be an integral part in helping you meet these challenges, troubleshooting the problems you face, and helping you to improve your processes and become a more profitable company.



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Bangor

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Holyoke

701 Kelly Way
Holyoke, MA 01040
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1070 Holt Avenue, Unit 10
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(603) 669-5060
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Portland, ME 04104
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Rochester

2005 Brighton Henrietta TLR
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Syracuse

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For after-hours emergency support
from Horizon Solutions, call:

(866) 258-6753

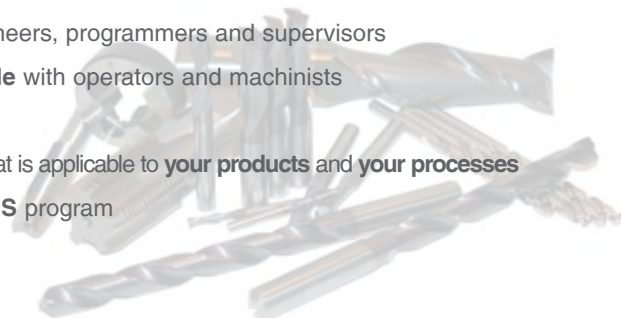


www.hs-e.com

The P-Max Solution: Technical Expertise

So what, specifically, can you expect from Horizon Solution's P-Max team?

- ▶ **Analyzing** jobs in conjunction with your engineers, programmers and supervisors
- ▶ Working **shoulder-to-shoulder at the spindle** with operators and machinists
- ▶ Documented cost savings and test reports
- ▶ Keeping you informed of the newest technology that is applicable to **your products** and **your processes**
- ▶ Reduced tooling inventory with Horizon's **SIMS** program
- ▶ An **educated** work force
- ▶ Improved processes, **increased profit**



**Our knowledgeable tooling specialists are available
as an extension of your engineering department.**



In addition to our on-staff specialists, we have trained factory representatives and application engineering experts that can be part of a P-Max Solution. All of these resources are in addition to Horizon's existing sales force. If you are interested in having the P-Max team come to your facility, contact your Horizon sales representative or call your local branch.

Don't just get a tool, get a solution.

About Horizon Solutions

Horizon is the applications expert in electrical and industrial distribution. Our exceptional technical, supply chain, and business knowledge enables solutions that reduce costs, increase throughput, accelerate time to market, and improve asset utilization. Our problem solving capabilities are augmented by a system of embedded metrics. Horizon's solutions deliver measurable supply chain performance improvement, reduced risk, and the lowest total cost of ownership.