








Lighting and Energy Services



www.HS-e.com

Horizon Solutions' Lighting and Energy Services is focused on bringing both higher productivity and cost savings to customers through technical solutions, supply chain services, and education. We represent the leading manufacturers of lighting and energy management products. Our extensive offering of products and services allows us to provide customers the best value for any lighting requirement.

Questions we can help you answer

-  How can we better manage energy usage?
-  Which systems are under-performing assets?
-  How can I quickly identify cost saving projects that reduce energy costs and fund them?
-  How do I apply for and receive available rebates and tax credits?
-  How can I improve work-place productivity and increase quality to my internal customers?

Technical Solutions to Help Improve Your Lighting & Energy Systems

Through our acquisition of Lighting Resource Management, Inc., a lighting energy services company, Horizon Solutions is pleased to now offer "turn-key" Lighting and Energy Services to our customers! Our Lighting and Energy Services Specialists will work with you to evaluate and implement turn-key energy-efficient lighting upgrade projects in your facility, and work with you to further identify potential energy savings opportunities.

Horizon Solutions has always been a local distributor providing expertise for your electrical and automation projects, and we now provide the in-house capabilities to offer the same assistance to your lighting and energy projects. You are working with an established and trusted partner, one who has your long-term satisfaction in mind.

Horizon Solutions Lighting and Energy Services

- Comprehensive lighting audit
- Design upgrade lighting system
- Presentation of energy savings and cost benefit analysis
- Maximize utility incentives
- Turn-key labor, material and disposal
- All ongoing project management
- Demand response (*where available*)
- Facilitate utility incentive payment either to Horizon or customer
- Evaluate and prioritize next-step savings opportunities
- Whole building assessment (WBA) Program (*where available*)

Proud Partners with:



Program Ally



Step 1: Consult Before we do anything else, we will spend time with you to truly understand your needs and objectives. What is most important to you? Productivity? Savings on energy bills? Energy conservation goals? Horizon Solutions' experts will work with you and your staff to review current systems and controls.

Step 2: Design & Evaluate After we have a thorough understanding of your needs and goals, we will develop strategies to give you the best fit lighting solutions available. Each strategy will outline light levels, lighting controls, pay back strategy, cost savings proposals, utility rebates, tax incentives, and installation/upgrades plans.

Step 3: Planning & Pre-Construction We will help you understand the most cost-effective approach and assist you in structuring an implementation that will provide the greatest return on your investment. From financing options to scheduling, our Specialists will work to prepare the project for implementation.

Step 4: Implementation Horizon's Lighting and Energy Services will develop and manage an implementation plan that works best for your facility. We draw on a comprehensive network of contractors to complete the entire project, and we will take full responsibility that it gets done on-time and on-budget.

Step 5: Project Completion & Ongoing Support After the project is complete, Horizon Solutions will still be partnering with you and your company to provide the support you need. You can expect us to follow through on all rebates and tax incentives outlined in our strategies to ensure your savings are realized. You can expect continuing support for waste stream management (recycling), maintenance, and repair on all aspects of your lighting systems. Horizon Solutions' Lighting and Energy Services takes pride in our ability to provide exceptional service after the sale.



Albany

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Albany, NY 12205
(518) 452-6904
(800) 345-4621
(866) 917-5314 Fax

Bangor

293 Target Industrial Circle
Bangor, ME 04401
(207) 942-7357
(800) 432-1692
(207) 941-2334 Fax

Buffalo

4700 Genesee Street, Suite 106
Cheektowaga, NY 14225
(716) 693-1860
(800) 724-4750
(866) 917-5338 Fax

Elmira

1300 College Avenue
Elmira, NY 14901
(607) 733-6591
(800) 724-4752
(866) 856-1020 Fax

Holyoke

80 Commercial Street
Holyoke, MA 01040
(413) 533-3933
(800) 628-1068
(413) 533-5618 Fax

Manchester

1070 Holt Avenue, Unit 10
Manchester, NH 03109
(603) 669-5060
(800) 334-7557
(603) 669-1430 Fax

Portland

216 Riverside Industrial Parkway
Portland, ME 04104
(207) 797-9466
(800) 486-0726
(207) 797-8850 Fax

Rochester

2005 Brighton Henrietta TLR
Rochester, NY 14692
(585) 424-7376
(800) 724-4750
(866) 917-5338 Fax

Syracuse

6320 Fly Road, Suite #200
East Syracuse, NY 13057
(800) 724-4752, (800) 724-4754

For after-hours emergency support
from Horizon Solutions, call:

(866) 258-6753



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Horizon Solutions' Lighting and Energy Services can help you



- Reduce Energy Costs
- Improve Productivity
- Reduce Maintenance Costs
- Improve Corporate Image
- Help Our Environment



**Is a lighting upgrade right for you?
Ask yourself these questions....**

- Is your company looking for ways to improve your bottom line by reducing energy costs?
- Has it been more than 5 years since your last energy saving lighting upgrade?
- Would you like to explore how an energy efficient lighting upgrade can impact productivity, safety, corporate image and worker satisfaction?
- Would you like to be made aware of the array of utility incentives, rebates and tax credits that are available to you?



**If you answered yes to any of these questions, you owe it to yourself
to contact us today and see how our turnkey services can help.**

**Let Horizon Solutions' Lighting and Energy Services group come into your facility
and assist you in uncovering the many opportunities to reduce energy costs and
improve your lighting system.**

Horizon Solutions' Lighting & Energy Products

We have strong relationships with the lighting and electrical industry's best manufacturers, giving us the flexibility to deliver the products that best meet your needs.

Horizon Solutions offers a wide variety of energy saving products and services. Beyond lighting, we have specialists that can help you uncover energy saving opportunities throughout your facility. This list shows just some of what our Lighting and Energy Services Group can do, and there is much more.

We can find the perfect product match for your individual project requirements. Contact your Horizon representative today to learn more.

- Ballasts
- Dimmers
- Emergency Lighting
- Energy Efficient Motors
- Explosion-Proof Fixtures
- Lamps
- Lighting Controls
- Lighting Fixtures
- Occupancy Sensors
- PEMS (Power & Energy Management Solutions)
- PF Correction (Power Factor)
- Process Control
- VFD's (Variable Frequency Drives)

Knowledge in Supply

About Horizon Solutions

Horizon is the applications expert in electrical and industrial distribution. Our exceptional technical, supply chain, and business knowledge enables solutions that reduce costs, increase throughput, accelerate time to market, and improve asset utilization. Our problem solving capabilities are augmented by a system of embedded metrics. Horizon's solutions deliver measurable supply chain performance improvement, reduced risk, and the lowest total cost of ownership.