



Intelligent Hand Protection



Benefits

- Increase employee safety
- Lower occurrence of injury and worker's compensation costs
- Local stock, local delivery
- Promote safety participation
- Set pricing
- Well trained workforce
- Reduced total glove expenditure



Intelligent Hand Protection: *Lending a hand*

Why concern yourself with hand protection?

As an employer, you understand the high cost of injuries. A hand injury can take away one of your best employees and can represent substantial costs. Lost production time, finding and training a replacement, administrative costs of handling insurance claims, overtime, rehabilitating the injured worker, cleaning up from the accident, and having safety personnel investigate the accident all add up to a significant cost to the employer. Horizon Solutions' Intelligent Hand Protection program can not eliminate injuries, but it can effectively reduce them.

As an employer, you have a responsibility to your employees. OSHA standards (29 CFR Part 1910) states "Employers shall select and require employees to use appropriate hand protection when employee's hands are exposed to Hazards." Hazards must be identified and assessed, and the proper Personal Protective Equipment (PPE) must be provided. Employees must be trained in the proper way to use and care for this PPE. The purpose of this OSHA regulation is to ensure that employees are using the appropriate type of gloves for the tasks to be performed.

You need to be intelligent about hand protection.

Horizon Solutions' Intelligent Hand Protection program provides a comprehensive solution for hand protection in your work environment.

What IHP Offers

- Plant-wide hand protection assessment
- Focused and straightforward employee training
- Customized signage for point-of-use areas and stocking locations
- Competitive Pricing



PIP: Partner Advantage

Protective Industrial Products (PIP) is Horizon's partner in any Intelligent Hand Protection solution. They provide local representatives, glove and safety specialists, additional training and a superior product offering, all at a competitive price for select customer partners.

Albany
 4 Access Road
 Albany, NY 12205-4744
 (518) 452-6904
 (800) 345-4621
 (866) 917-5314 Fax

Bangor
 293 Target Industrial Circle
 Bangor, ME 04401-5720
 (207) 942-7357
 (800) 432-1692
 (207) 941-2334 Fax

Buffalo
 4700 Genesee Street, Suite 106
 Cheektowaga, NY 14225
 (716) 693-1860
 (800) 724-1132
 (716) 693-4599 Fax

Elmira
 1300 College Avenue
 Elmira, NY 14901-1156
 (607) 733-6591
 (800) 724-4752
 (866) 856-1020 Fax

Holyoke
 80 Commercial Street
 Holyoke, MA 01040-4704
 (413) 533-3933
 (800) 628-1068
 (413) 533-5618 Fax

Manchester
 1070 Holt Avenue, Unit 10
 Manchester, NH 03109
 (603) 669-5060
 (800) 334-7557
 (603) 669-1430 Fax

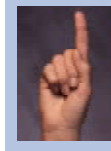
Portland
 216 Riverside Industrial Parkway
 P.O. Box 759
 Portland, ME 04104-0759
 (207) 797-9466
 (800) 486-0726
 (207) 797-8850 Fax

Rochester
 2005 Brighton Henrietta TLR
 P.O. Box 92203
 Rochester, NY 14692-0203
 (585) 424-7376
 (800) 724-4750
 (866) 917-5338 Fax

Syracuse
 6059 Corporate Drive
 East Syracuse, NY 13057-1040
 (315) 437-8181
 (800) 724-4753
 (315) 463-9014 Fax

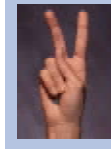


www.hs-e.com



Plant-Wide Technical Assessment of PPE

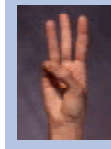
The first element of an Intelligent Hand Protection program is to identify where hazards exist and where hand protection is needed. Trained Horizon Safety specialists and PIP Glove specialists will go through a methodical assessment of applications in all areas of your plant. This assessment will specify the required hand protection for each task. Specialists will identify critical and high-risk areas for hand protection. The end result will be full documentation of hand protection hazards in your plant and the appropriate types of gloves to best protect against these hazards.



Awareness & Education

Once the proper hand protection has been identified, it is only an effective defense against injury if employees use the proper protection for each task. Part of the Intelligent Hand Protection program is to provide signage throughout the plant regarding what gloves are required in certain areas, why these gloves are required, and how to properly use and care for these gloves. This includes signs in all areas where employees get gloves, as well as signs specific to certain high-risk machines and areas. If you make employees aware of what hazards are and why they need gloves, you reduce accidents.

Part of our Intelligent Hand Protection program is to have Horizon and PIP provide valuable training for all employees. The more educated your employees are, the more likely they are to use PPE and to use it correctly to reduce injuries. This training will be customized to your plant, your applications, and the gloves you use every day.

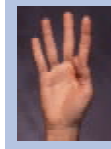


Horizon Partnership Advantage

Customers that commit to Horizon's Intelligent Hand Protection solution benefit from competitive pricing and trouble-free transactions, in addition to the advantage of technical knowledge and education. Part of our Intelligent Hand Protection solution is to reduce your costs to further quantify your savings. In addition to your costs savings from reduced injury occurrence, you receive:

- Quoted pricing, set for a period of time
- Redundant items and excess inventory eliminated
- Drastically reduced delivery costs
- Trouble free transactions

Your gloves will be stocked locally, and can be delivered directly by Horizon. Your orders will be placed quickly and you will not have to concern yourself with price discrepancies due to our fixed pricing. You will not need to quote every glove order. Your glove purchasing will be consolidated. Horizon extends the Intelligent aspect of Intelligent Hand Protection to every component of our solution.



Beyond Gloves...

Keeping your workplace and your employees safe requires more than just hand protection. A safe work environment includes workplace wellness, ergonomics, and Personal Protective Equipment (PPE). Gloves are just one component of PPE.

Supporting workplace wellness means providing soaps sanitizers and dispensers for employees, and encouraging their proper use. Horizon has experience with ergonomics, and can provide intelligent ways to handle repetitive or demanding tasks. PPE is all the equipment that keeps employees safe in all conditions and all applications, including: ear protection, eye protection, fall protection, and respiratory protection.

Horizon and our manufacturing partners have experience and technical knowledge in all areas of industrial safety, and use this expertise to provide meaningful value to our customers.

About Horizon Solutions

Horizon is the applications expert in electrical and industrial distribution. Our exceptional technical, supply chain, and business knowledge enables solutions that reduce costs, increase throughput, accelerate time to market, and improve asset utilization.

Our problem solving capabilities are augmented by a system of embedded metrics. So Horizon's solutions deliver measurable supply chain performance improvement, reduced risk, and the lowest total cost of ownership.